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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, DC 20549

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**FORM 10-Q**

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**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended July 31, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-21964

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**SHILOH INDUSTRIES, INC.**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**51-0347683**  
(I.R.S. Employer  
Identification No.)

**Suite 202, 103 Foulk Road, Wilmington, Delaware 19803**  
(Address of principal executive offices—zip code)

**(302) 656-1950**  
(Registrant's telephone number, including area code)

N/A  
(Former name, former address and former fiscal year, if changed since last report)

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Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Number of shares of Common Stock outstanding as of August 22, 2006 was 16,230,355.

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**PART I—FINANCIAL INFORMATION**

**Item 1. Condensed Consolidated Financial Statements**

**SHILOH INDUSTRIES, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(Dollar amounts in thousands)  
(Unaudited)

	<u>July 31, 2006</u>	<u>October 31, 2005</u>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 1,136	\$ 661
Accounts receivable, net of allowance for doubtful accounts of \$677 and \$1,302 at July 31, 2006 and October 31, 2005, respectively	83,993	110,891
Related-party accounts receivable	1,275	3,084
Inventories, net	44,462	29,658
Deferred income taxes	4,642	4,407
Income taxes receivable	630	—
Prepaid expenses	1,255	1,484
Other current assets	1,588	—
Total current assets	<u>138,981</u>	<u>150,185</u>
Property, plant and equipment, net	230,958	239,270
Other assets	3,895	5,338
Total assets	<u>\$373,834</u>	<u>\$394,793</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current debt	\$ 13,030	\$ 10,893
Accounts payable	66,578	79,889
Accrued income taxes	—	1,497
Other accrued expenses	26,309	31,514
Total current liabilities	<u>105,917</u>	<u>123,793</u>
Long-term debt	73,989	92,384
Deferred income taxes	14,911	15,534
Long-term benefit liabilities	14,523	12,316
Other liabilities	295	432
Total liabilities	<u>209,635</u>	<u>244,459</u>
Commitments and contingencies		
Stockholders' equity:		
Common stock, 16,229,689 and 15,945,534 shares issued and outstanding at July 31, 2006 and October 31, 2005, respectively	162	159
Common stock paid-in capital	58,632	57,876
Retained earnings	124,810	111,673
Accumulated other comprehensive loss	(19,405)	(19,374)
Total stockholders' equity	<u>164,199</u>	<u>150,334</u>
Total liabilities and stockholders' equity	<u>\$373,834</u>	<u>\$394,793</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**SHILOH INDUSTRIES, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Amounts in thousands, except per share data)  
(Unaudited)

	Three months ended		Nine months ended	
	July 31,		July 31,	
	2006	2005	2006	2005
Revenues	\$144,584	\$139,399	\$462,483	\$457,725
Cost of sales	<u>132,357</u>	<u>126,212</u>	<u>414,413</u>	<u>403,243</u>
Gross profit	12,227	13,187	48,070	54,482
Selling, general and administrative expenses	<u>8,933</u>	<u>8,473</u>	<u>25,011</u>	<u>26,234</u>
Operating income	3,294	4,714	23,059	28,248
Interest expense	1,540	1,537	4,535	6,325
Interest income	17	36	38	117
Other income (expense), net	<u>331</u>	<u>(124)</u>	<u>379</u>	<u>(561)</u>
Income before income taxes	2,102	3,089	18,941	21,479
Provision (benefit) for income taxes	<u>893</u>	<u>(2,390)</u>	<u>5,804</u>	<u>2,779</u>
Net income	<u>\$ 1,209</u>	<u>\$ 5,479</u>	<u>\$ 13,137</u>	<u>\$ 18,700</u>
Earnings per share:				
Basic earnings per share	<u>\$ .07</u>	<u>\$ .34</u>	<u>\$ .82</u>	<u>\$ 1.19</u>
Basic weighted average number of common shares	<u>16,129</u>	<u>15,929</u>	<u>16,015</u>	<u>15,906</u>
Diluted earnings per share	<u>\$ .07</u>	<u>\$ .33</u>	<u>\$ .80</u>	<u>\$ 1.15</u>
Diluted weighted average number of common shares	<u>16,475</u>	<u>16,412</u>	<u>16,454</u>	<u>16,406</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**SHILOH INDUSTRIES, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Dollar amounts in thousands)  
(Unaudited)

	<u>Nine months ended July 31,</u>	
	<u>2006</u>	<u>2005</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 13,137	\$ 18,700
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization	25,579	25,956
Amortization of unearned compensation	—	106
Amortization of deferred financing costs	229	1,703
Deferred income taxes	(858)	2,578
Stock-based compensation expense	267	—
Tax benefit on employee stock options and stock compensation	193	243
Loss on sale of assets	72	438
Changes in operating assets and liabilities:		
Accounts receivable	28,707	293
Inventories	(14,804)	83
Prepays and other assets	81	(749)
Payables and other liabilities	(17,990)	(44,628)
Income taxes receivable, and estimated payments	(2,127)	(4,699)
Net cash provided by operating activities	<u>32,486</u>	<u>24</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Capital expenditures	(15,745)	(19,126)
Proceeds from sale of assets	518	213
Purchase of investment securities	(252)	(252)
Net cash used in investing activities	<u>(15,479)</u>	<u>(19,165)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from short-term borrowings	1,008	923
Repayments of short-term borrowings	(666)	(642)
Payment of capital lease	(232)	(80)
Increase (decrease) in overdraft balances	(110)	18,212
Proceeds from long-term borrowings	15,427	162,800
Repayments of long-term borrowings	(32,258)	(159,975)
Redemption of preferred stock	—	(4,524)
Proceeds from exercise of stock options	299	173
Payment of deferred financing costs	—	(713)
Net cash (used in) provided by financing activities	<u>(16,532)</u>	<u>16,174</u>
Net increase (decrease) in cash and cash equivalents	475	(2,967)
Cash and cash equivalents at beginning of period	661	3,470
Cash and cash equivalents at end of period	<u>\$ 1,136</u>	<u>\$ 503</u>
<b>Supplemental Cash Flow Information:</b>		
Cash paid for interest	\$ 4,649	\$ 4,773
Cash paid for income taxes	\$ 8,524	\$ 5,436

The accompanying notes are an integral part of these condensed consolidated financial statements.

## SHILOH INDUSTRIES, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Dollar amounts in thousands, except per share data)

#### Note 1—Basis of Presentation

The condensed consolidated financial statements have been prepared by Shiloh Industries, Inc. and its subsidiaries (the “Company”), without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. The information furnished in the condensed consolidated financial statements includes normal recurring adjustments and reflects all adjustments, which are, in the opinion of management, necessary for a fair presentation of such financial statements. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. Although the Company believes that the disclosures are adequate to make the information presented not misleading, it is suggested that these condensed consolidated financial statements be read in conjunction with the audited financial statements and the notes thereto included in the Company’s Annual Report on Form 10-K for the fiscal year ended October 31, 2005.

Revenues and operating results for the nine months ended July 31, 2006 are not necessarily indicative of the results to be expected for the full year.

#### Note 2—New Accounting Standards

In November 2004, the Financial Accounting Standards Board (“FASB”) issued SFAS No. 151, “Inventory Costs,” to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs and wasted material. This standard requires that such items be recognized as current-period charges. This standard also establishes the concept of “normal capacity” and requires the allocation of fixed production overhead to inventory based on the normal capacity of the production facilities. Any unallocated overhead must be recognized as an expense in the period incurred. This standard was effective for inventory costs incurred starting November 1, 2005. The Company is in compliance with the provisions of SFAS No. 151.

In March 2005, the FASB issued Interpretation (“FIN”) No. 47, “Accounting for Conditional Asset-Retirement Obligations.” This standard codifies SFAS No. 143, “Asset Retirement Obligations,” and states that companies must recognize a liability for the fair value of a legal obligation to perform asset-retirement obligations that are conditional on a future event if the amount can be reasonably estimated. Specifically, FIN No. 47 provides additional guidance on whether the fair value is reasonably estimable. FIN No. 47 is effective for the Company as of the year ended October 31, 2006. The Company is currently evaluating the effect of this standard on the Company’s financial position, results of operations and cash flows.

In May 2005, the FASB issued SFAS No. 154, “Accounting Changes and Error Corrections”. This statement establishes new standards on accounting for changes in accounting principles. Pursuant to SFAS No. 154, all such changes must be accounted for by retrospective application to the financial statements of prior periods unless it is impracticable to do so. SFAS No. 154 completely replaces APB Opinion No. 20 “Accounting Changes” and SFAS No. 3, “Reporting Accounting Changes in Interim Financial Statements” although it carries forward the guidance in those pronouncements with respect to accounting for changes in estimates, changes in the reporting entity and the correction of errors. This statement shall be effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The Company does not believe the adoption of this standard will have a material impact on its financial position, results of operations or cash flows.

In July 2006, the FASB issued FIN No. 48, “Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109.” FIN No. 48 prescribes a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN No. 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. FIN No. 48 is effective for fiscal years beginning after December 15, 2006. The Company is evaluating the impact that the adoption of FIN No. 48 will have on its consolidated financial position, results of operations and cash flow.

**Note 3—Inventories**

Inventories consist of the following:

	July 31, 2006	October 31, 2005
Raw materials	\$18,743	\$ 13,969
Work-in-process	5,658	5,830
Finished goods	11,159	7,662
Total material	35,560	27,461
Tooling	8,902	2,197
Total inventory	<u>\$44,462</u>	<u>\$ 29,658</u>

Total cost of inventory is net of reserves to reduce certain inventory from cost to net realizable value. Such reserves aggregated \$2,169 and \$2,665 at July 31, 2006 and October 31, 2005, respectively.

**Note 4—Property, Plant and Equipment**

Property, plant and equipment consist of the following:

	July 31, 2006	October 31, 2005
Land and improvements	\$ 8,490	\$ 8,385
Buildings and improvements	103,079	102,665
Machinery and equipment	316,625	313,201
Furniture and fixtures	22,040	23,135
Construction in progress	18,855	8,582
Total, at cost	469,089	455,968
Less: Accumulated depreciation	238,131	216,698
Property, plant and equipment, net	<u>\$230,958</u>	<u>\$239,270</u>

**Note 5—Financing Arrangements**

Debt consists of the following:

	July 31, 2006	October 31, 2005
Amended and Restated Credit Agreement —interest at 6.97% and 5.87% at July 31, 2006 and October 31, 2005, respectively	\$81,550	\$100,600
Insurance broker financing agreement	807	465
State of Ohio promissory note	1,691	1,924
Two-year notes	2,452	—
Capital lease debt	519	288
Total debt	87,019	103,277
Less: Current debt	13,030	10,893
Total long-term debt	<u>\$73,989</u>	<u>\$ 92,384</u>

The weighted average interest rate of all debt, excluding the capital lease debt, was 6.79% and 6.28% for the three and nine months ended July 31, 2006, respectively. The weighted average interest rate of all debt, excluding the capital lease debt, was 4.87% and 4.88% for the three and nine months ended July 31, 2005, respectively.

The Company's Amended and Restated Credit Agreement (the "Amended Credit Agreement") provides the Company with borrowing capacity in the form of a five-year \$125,000 revolving credit facility and a five-year term loan of \$50,000, each maturing January 2010. The balance of the term loan at July 31, 2006 was \$35,000. Under the Amended Credit Agreement, the Company has the option to select the applicable interest rate based upon two indices—a Base Rate, as defined in the Amended Credit Agreement, or the Eurodollar rate, as adjusted by the Eurocurrency Reserve Percentage, if any ("LIBOR"). The selected index is combined with a designated margin from an agreed upon pricing matrix. The Base Rate is the greater of the LaSalle Bank publicly announced prime rate or the Federal Funds effective rate plus 0.5% per annum.

LIBOR is the published Bloomberg Financial Markets Information Service rate. At July 31, 2006, the interest rate for the revolving credit facility and the term loan was LIBOR plus 1.50%. The margins for the revolving credit facility and the term loan have improved from the margins in place at October 31, 2005 because the Company achieved an improved ratio of funded debt to EBITDA, as defined in the Amended Credit Agreement.

Borrowings under the Amended Credit Agreement are collateralized by a first priority security interest in substantially all of the tangible and intangible property of the Company and its domestic subsidiaries and 65% of the stock of foreign subsidiaries.

The Amended Credit Agreement requires the Company to observe several financial covenants. At July 31, 2006, the covenants required a minimum fixed coverage ratio of 1.25 to 1.00, a maximum leverage ratio of 2.75 to 1.00 and a minimum net worth equal to the sum of \$100,000 plus 50% of consolidated net income since October 31, 2004. The Amended Credit Agreement also establishes limits for additional borrowings, dividends, investments, acquisitions or mergers and sales of assets. At July 31, 2006, the Company was in compliance with the covenants under the Amended Credit Agreement.

Borrowings under the revolving credit facility must be repaid in full in January 2010. Repayments of borrowings under the term loan began in March 2005 in equal quarterly installments of \$2,500 with the final payment due on December 31, 2009. The Company may prepay the borrowings under the revolving credit facility and the term loan without penalty.

The Amended Credit Agreement specifies that upon the occurrence of an event or condition deemed to have a material adverse effect on the business or operations of the Company, as determined by the administrative agent of the lending syndicate or the required lenders, as defined, of 51% of the aggregate commitment under the Amended Credit Agreement, the outstanding borrowings become due and payable. However, the Company does not anticipate at this time any change in business conditions or operations that could be deemed as a material adverse change by the lenders.

In June 2005, the Company entered into a finance agreement with an insurance broker for various insurance policies that bears interest at a fixed rate of 4.99% and required monthly payments of \$94 through April 2006. In July 2006, the Company entered into a finance agreement with an insurance broker for various insurance policies that bears interest at a fixed rate of 6.67% and requires monthly payments of \$103 through April 2007. As of July 31, 2006 and October 31, 2005, \$807 and \$465, respectively, remained outstanding under these agreements and were classified as current debt in the Company's consolidated financial statements.

In June 2004, the Company issued a \$2,000 promissory note to the State of Ohio related to specific machinery and equipment at one of the Company's Ohio facilities. The promissory note bears interest at 1% for the first year of the term and 3% per annum for the balance of the term, with interest only payments for the first year of the term. Principal payments began in August 2005 in the amount of \$25, and monthly principal payments continue thereafter increasing annually until July 2011, when the loan matures. The Company may prepay this promissory note without penalty.

During fiscal 2006, the Company entered into two two-year note agreements with a bank to finance the purchase of equipment that the Company formerly leased. The notes bear interest at 6.56% and 6.91%, respectively, and require monthly payments of \$55 and \$81, respectively, through December 2007 and March 2008. In addition, the Company entered into a two-year capital lease agreement in the amount of \$463 for computer software.

After considering letters of credit of \$2,180 that the Company has issued, available funds under the Amended Credit Agreement were \$76,270 at July 31, 2006. Overdraft balances were \$19,995 and \$20,106 at July 31, 2006 and October 31, 2005, respectively, and are included in accounts payable in the Company's consolidated balance sheets.

#### **Note 6—Fair Value of Derivative Financial Instruments**

The Company does not engage in derivatives trading, market-making or other speculative activities. The intent of any contracts entered into by the Company is to reduce exposure to currency movements affecting foreign currency purchase commitments. The Company's risks related to foreign currency exchange risks have historically not been material. The Company does not expect the effects of these risks to be material in the future based on current operating and economic conditions in the countries and markets in which it operates. These contracts are marked-to-market and the resulting gain or loss is recorded in the consolidated statements of operations in accordance with SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended. As of July 31, 2006, there were no foreign currency forward exchange contracts outstanding.

In the normal course of business, the Company employs established policies and procedures to manage exposure to changes in interest rates. The Company's objective in managing the exposure to interest rate changes is to limit the volatility

and impact of interest rate changes on earnings and cash flows. In January 2005, the Company entered into a \$25,000 interest rate collar agreement that results in fixing the interest rate on a portion of the term loan under the Amended Credit Agreement between a floor of 3.08% and a cap of 5.25%. To the extent that the three-month LIBOR rate is below the collar floor, payment is due from the Company for the difference. To the extent the three-month LIBOR rate is above the collar cap, the Company is entitled to receive the difference. The collar agreement, which will terminate on January 12, 2007, declines by \$1,250 as quarterly principal payments are made during the term of the loan. At July 31, 2006, the notional amount of debt related to the collar agreement was \$17,500 and the fair value of the collar was a \$21 asset. The Company does not engage in hedging activity for speculative or trading purposes.

In accordance with SFAS No. 133, the Company had designated the interest rate collar as a cash flow hedge and recognizes the fair value of the interest rate swap agreement on the consolidated balance sheet. Gains and losses related to a hedge and that result from changes in the fair value of the hedge are either recognized in income immediately to offset the gain or loss on the hedged item, or deferred and reported as a component of other comprehensive income (loss) in stockholders' equity and subsequently recognized in income when the hedged item affects net income. The ineffective portion of the change in fair value of a hedge is recognized in income immediately. There was no hedge ineffectiveness for the three and nine months ended July 31, 2006.

#### Note 7—Pension and Other Post-Retirement Benefit Matters

The components of net periodic benefit cost for the three and nine months ended July 31, 2006 and 2005 are as follows:

	Pension Benefits		Other Post-retirement Benefits	
	Three months ended July 31,		Three months ended July 31,	
	2006	2005	2006	2005
Service cost	\$ 858	\$ 880	\$ 3	\$ 10
Interest cost	906	873	15	40
Expected return on plan assets	(917)	(789)	—	—
Recognized net actuarial loss	545	433	37	31
Amortization of prior service cost	81	83	(42)	(17)
Amortization of transition obligation	22	22	—	—
Net periodic benefit cost	<u>\$ 1,495</u>	<u>\$ 1,502</u>	<u>\$ 13</u>	<u>\$ 64</u>

	Pension Benefits		Other Post-retirement Benefits	
	Nine months ended July 31,		Nine months ended July 31,	
	2006	2005	2006	2005
Service cost	\$ 2,729	\$ 2,641	\$ 9	\$ 30
Interest cost	2,720	2,618	45	120
Expected return on plan assets	(2,752)	(2,367)	—	—
Recognized net actuarial loss	1,636	1,298	112	93
Amortization of prior service cost	242	248	(126)	(51)
Amortization of transition obligation	65	66	—	—
Net periodic benefit cost	<u>\$ 4,640</u>	<u>\$ 4,504</u>	<u>\$ 40</u>	<u>\$ 192</u>

The total amount of Company contributions to the defined benefit pension plans paid for the nine months ended July 31, 2006 was \$5,022. The Company expects estimated contributions to be \$726 for the remainder of fiscal 2006.

#### Note 8—Equity Matters

Effective November 1, 2005, the Company adopted SFAS No. 123 (Revised 2004), "Share-Based Payment." For the Company, SFAS No. 123R affects the stock options that have been granted and requires the Company to expense share-based payment ("SBP") awards with compensation cost for SBP transactions measured at fair value. The Company adopted the modified-prospective-transition method and accordingly has not restated amounts in prior interim periods and fiscal years. The Company has elected to use the simplified method of calculating the expected term of the stock options and historical volatility to compute fair value under the Black-Scholes option-pricing model. The risk-free rate for periods within the contractual life of the option is based on the U.S. zero coupon Treasury yield in effect at the time of grant. Forfeitures have been estimated to be zero.

In accordance with the provision SFAS No. 148, “Accounting for Stock-Based Compensation – Transition and Disclosure – an amendment of SFAS No. 123,” the Company elected to continue to apply the intrinsic value approach under APB No. 25 “Accounting for Stock Issued to Employees” in accounting for its stock-based compensation plans prior to November 1, 2005. Accordingly, the Company did not recognize compensation expense for stock options when the exercise price at the grant date was equal to or greater than the fair market value of the stock at that date.

The following table illustrates the effect on net income and net income per share for the three and nine months ended July 31, 2005 as if the fair value based method had been applied to all outstanding and vested awards:

<i>(Shares in thousands)</i>	<b>Three Months Ended July 31, 2005</b>	<b>Nine Months Ended July 31, 2005</b>
Net income, as reported	\$ 5,479	\$ 18,700
Add: Effect of preferred share redemption	—	197
Add: Stock-based compensation expense, net of tax, as reported	—	65
Less: Stock-based compensation expense, net of tax, pro forma	(91)	(208)
Pro forma net income	<u>\$ 5,388</u>	<u>\$ 18,754</u>
Basic net income per share – as reported	<u>\$ .34</u>	<u>\$ 1.19</u>
Basic net income per share – pro forma	<u>\$ .34</u>	<u>\$ 1.18</u>
Diluted net income per share – as reported	<u>\$ .33</u>	<u>\$ 1.15</u>
Diluted net income per share – pro forma	<u>\$ .33</u>	<u>\$ 1.14</u>

### ***1993 Key Employee Stock Incentive Plan***

The Company maintains the Amended and Restated 1993 Key Employee Stock Incentive Plan (the “Incentive Plan”), which authorizes grants to officers and other key employees of the Company and its subsidiaries of (i) stock options that are intended to qualify as incentive stock options, (ii) nonqualified stock options and (iii) restricted stock awards. An aggregate of 1,700,000 shares of Common Stock at an exercise price equal to 100% of the market value on the date of grant, subject to adjustment upon occurrence of certain events to prevent dilution or expansion of the rights of participants that might otherwise result from the occurrence of such events, has been reserved for issuance upon the exercise of stock options. An individual award is limited to 500,000 shares in a five-year period.

Non-qualified stock options and incentive stock options have been granted to date and all options have been granted at market price at the date of grant. The service period over which the stock options vest is three years from the date of grant. Options expire over a period not to exceed ten years from the date of grant. The following assumptions were used to compute the fair value of the stock options granted during fiscal 2005:

	<b>Fiscal 2005</b>
Risk-free interest	4.45%
Expected life (in years)	6.0
Expected volatility factor	72.23%
Expected dividend yield	0.00%

Activity in the Company's stock option plan for the nine months ended July 31, 2006 was as follows:

	<u>Number of Shares</u>	<u>Weighted Average Exercise Price Per Share</u>	<u>Weighted Average Remaining Contractual Term (Years)</u>	<u>Aggregate Intrinsic Value</u>
<b>Options outstanding at October 31, 2005</b>	665,291	\$ 3.34		
<b>Options:</b>				
<b>Granted</b>	—			
<b>Exercised</b>	(304,562)	\$ 2.29		\$ 5,158
<b>Canceled</b>	(1,334)	\$ 8.96		\$ 15
<b>Options outstanding at July 31, 2006</b>	359,395	\$ 4.21	6.69	\$ 4,676
<b>Exercisable at July 31, 2006</b>	266,230	\$ 2.28	6.07	\$ 3,976

For the three and nine months ended July 31, 2006, the Company recorded compensation expense related to the stock options currently vesting, effectively reducing income before taxes and net income by \$89 and \$267, respectively. The impact on earnings per share was a reduction of \$.01 per share, basic and diluted, for the three months ended July 31, 2006. The impact on earnings per share for the nine months ended July 31, 2006 was a reduction of \$.02 per share, basic and diluted. The total compensation cost related to nonvested awards not yet recognized is expected to be a combined total of \$422 over the next three fiscal years.

### *Earnings per Share*

Basic earnings per share is computed by dividing net income available to common stockholders by the weighted average number of shares of Common Stock outstanding during the period. In addition, the shares of Common Stock issuable pursuant to stock options outstanding under the Incentive Plan are included in the diluted earnings per share calculation to the extent they are dilutive. The following is a reconciliation of the numerator and denominator of the basic and diluted earnings per share computation for net income per share:

(Shares in thousands)	<u>Three months ended July 31,</u>		<u>Nine months ended July 31,</u>	
	<u>2006</u>	<u>2005</u>	<u>2006</u>	<u>2005</u>
Net income	\$ 1,209	\$ 5,479	\$13,137	\$18,700
Add: Effect of preferred share redemption	—	—	—	197
Net income available to common stockholders	<u>\$ 1,209</u>	<u>\$ 5,479</u>	<u>\$13,137</u>	<u>\$18,897</u>
Basic weighted average shares	16,129	15,929	16,015	15,906
Effect of dilutive securities:				
Stock options	346	483	439	500
Diluted weighted average shares	<u>16,475</u>	<u>16,412</u>	<u>16,454</u>	<u>16,406</u>
Basic income per share	<u>\$ .07</u>	<u>\$ .34</u>	<u>\$ .82</u>	<u>\$ 1.19</u>
Diluted income per share	<u>\$ .07</u>	<u>\$ .33</u>	<u>\$ .80</u>	<u>\$ 1.15</u>

### *Comprehensive Income*

Comprehensive income amounted to \$1,129 and \$4,607, net of tax, for the three months ended July 31, 2006 and 2005, respectively, and \$13,106 and \$17,839, net of tax, for the nine months ended July 31, 2006 and 2005, respectively. In each period, the difference between net income and comprehensive income is equal to the unrealized holding gain or loss on securities available for sale and a change in the fair value of the interest rate collar.

### **Note 9 – Income Taxes**

During the second quarter of fiscal 2006, the Company recognized a benefit in the tax provision of \$1,488 related to state tax credits. In previous fiscal years, the Company had provided a reserve related to the Ohio Manufacturer's Grant (formerly known as the Ohio Machinery and Equipment Credit) due to the uncertainty regarding the realization of such tax credits. In September 2005, the United States Court of Appeals for the Sixth Circuit ruled that this credit was unconstitutional. This ruling was appealed to the U.S. Supreme Court. On May 15, 2006, the U.S. Supreme Court dismissed the Sixth Circuit Court's ruling. As a result of the U.S. Supreme Court's action, the Ohio Machinery and Equipment credit remains constitutional and the Company, therefore, eliminated the reserves related to this issue.

The Company recorded a benefit in the tax provision of \$2,003 during the second quarter of fiscal 2005, representing the reversal of the valuation allowance and other related reserves associated with credits and tax contingencies relating to net operating loss carryforwards. In previous fiscal years, the Company had provided a valuation allowance for tax credits and reserves for certain other tax contingencies recorded against net operating loss carryforwards because the Company was experiencing losses and realization of these credits and other items was uncertain. In the second quarter of fiscal 2005, these matters were resolved, eliminating the requirement for the valuation allowance and these reserves.

During the third quarter of fiscal 2005, the Company recognized the tax benefit of additional ordinary losses related to the Company's former investment in its joint venture, Valley City Steel LLC ("VCS LLC"). In previous fiscal years, a tax valuation allowance was recorded related to capital loss carryforwards that resulted from the Company's loss of its investment in VCS LLC after the majority owner of VCS LLC unilaterally filed a voluntary petition under Chapter 11 of the United States Bankruptcy Code on behalf of VCS LLC. The loss was characterized as a capital loss, and because of the Company's financial performance at the time and the remote possibility of sufficient capital gain income to ensure utilization of the capital loss carryforward, the Company recorded a valuation allowance of \$2,503.

Since filing for bankruptcy, VCS LLC continued to operate under debtor in possession financing until the sale of substantially all of the assets of VCS LLC to another party. During this period of operation, VCS LLC continued to generate operating losses. In the third quarter of fiscal 2005, upon receiving notice of the filing of VCS LLC's tax returns for the tax years ending 2002 through 2004, the Company was allocated additional ordinary losses that reduced its tax basis in the limited liability company to zero. Accordingly, the Company did not realize a capital loss from this investment and, therefore, the tax benefit previously recorded with respect to the anticipated capital loss as well as the related tax valuation allowance were reversed in the third quarter of fiscal 2005. However, as a result of the additional ordinary losses allocated to the Company that can be fully utilized to reduce taxes currently due in fiscal 2005, a tax benefit in the amount of \$2,503 was recorded in the third quarter of fiscal 2005.

A valuation allowance of approximately \$1,297 remains at July 31, 2006 for deferred tax assets whose realization remains uncertain. While future projections for taxable income and ongoing prudent and feasible tax planning strategies have been considered in assessing the need for the valuation allowance, the Company believes that it is more likely than not that its deferred tax assets will not be fully realized and that the tax valuation allowance is appropriate. In the event the Company were to determine that it would be able to realize some or all of its deferred tax assets in the future in excess of their recorded amount, an adjustment to the deferred tax asset valuation allowance would increase income in the period such determination was made. Likewise, should the Company determine that it would not be able to realize its deferred tax assets in the future, an adjustment to the valuation allowance would be charged to income in the period such determination was made.

The State of Ohio passed into law, effective June 30, 2005, tax legislation that, among other things, gradually eliminates the State of Ohio corporate tax on income. As a result, the Company evaluated the effect of the legislation on the Company's deferred tax assets and liabilities and recorded a reduction of net deferred liabilities and a benefit in the tax provision of \$1,102 in the third quarter of fiscal 2005.

The provision for income taxes for the three and nine months ended July 31, 2006 and July 31, 2005 consists of the following:

	<u>Three Months Ended July 31,</u>		<u>Nine Months Ended July 31,</u>	
	<u>2006</u>	<u>2005</u>	<u>2006</u>	<u>2005</u>
Provision for income taxes at the Company's effective tax rate, excluding items discussed above	\$ 893	\$ 1,215	\$ 7,292	\$ 8,387
Reduction of net deferred tax liabilities	—	(1,102)	—	(1,102)
Tax benefit of additional ordinary losses	—	(2,503)	—	(2,503)
Resolution of tax contingencies and reduction of valuation allowance	—	—	—	(2,003)
Resolution of state tax credit issues	—	—	(1,488)	—
Total (benefit) provision for income taxes	<u>\$ 893</u>	<u>\$ (2,390)</u>	<u>\$ 5,804</u>	<u>\$ 2,779</u>

#### **Note 10 – Commitments and Contingencies**

In November 1999, the Company acquired the assets associated with the automotive division of MTD Products Inc. The Ohio Tax Commissioner (the "Commissioner") disputed the fair market value assigned by the Company and MTD Products to the purchased assets. Accordingly, the Commissioner claimed that the Company owed an additional amount of personal property tax for such assets. The Company appealed the Commissioner's decision to the Ohio Board of Tax Appeals, but in July 2006, the Board of Tax Appeals upheld the Commissioner's decision. Management of the Company strongly disagrees with the position of the Commissioner and the Board of Tax Appeals and the Company is currently appealing the decision of the Board of Tax Appeals to the Ohio Supreme Court. If the Ohio Supreme Court upholds the decision of the Board of Tax Appeals, the Company will have to pay additional personal property tax for the 2001 through 2006 tax years in the approximate amount of \$2,300, including interest and will have increased personal property tax expense through the 2008 tax year in connection with these assets. As of July 31, 2006, the Company has not provided an accrual for this matter. Although the Company does not expect that such a result would have a material adverse effect on the Company's consolidated financial position or cash flow, it could have a material adverse effect on the Company's results of operations for a particular period.

#### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

(Dollars in thousands, except per share data)

##### **General**

Shiloh is a supplier of numerous parts to both automobile OEMs and, as a Tier II supplier, to Tier I automotive part manufacturers who in turn supply OEMs. The parts that the Company produces supply many models of vehicles manufactured by nearly all vehicle manufacturers that produce vehicles in North America. As a result, the Company's revenues are very dependent upon the North American production of automobiles and light trucks, particularly traditional domestic manufacturers, such as General Motors, DaimlerChrysler and Ford. According to industry statistics, traditional domestic manufacturer production for the first nine months of fiscal 2006 declined by 0.7% and total North American car and light truck production for the first nine months of fiscal 2006 increased by 2.0%, in each case compared with production for the first nine months of fiscal 2005. During the third quarter of fiscal 2006, there was an increase in car and light truck production of 3.0% by traditional domestic manufacturers and an increase of 3.4% in total North American production, in each case compared to the third quarter of fiscal 2005.

Another significant factor affecting the Company's revenues is the Company's ability to successfully bid on the production and supply of parts for models that will be newly introduced to the market by the Company's customers. These new model introductions typically go through a start of production phase with build levels that are higher than normal because the consumer supply network is filled to ensure adequate supply to the market, resulting in an increase in the Company's revenues at the beginning of the cycle.

The Company's revenues increased for the three-month and nine-month periods ended July 31, 2006 compared to the same periods in fiscal 2005 primarily because of the start up of new production programs and business outsourced to the Company from other Tier I manufacturers. However, the start up of new production programs significantly increases the Company's manufacturing expenses because of the required investments in personnel and technology to prepare and support these programs. In addition, the revenue associated with the business outsourced by these other Tier I manufacturers was for the sale of products that carry a lower gross margin than most of the Company's other products. Accordingly, the Company's operating results for the three-month and nine month periods ended July 31, 2006 were adversely affected by these increased manufacturing expenses and the shift in product mix that resulted from outsourced business from other Tier I manufacturers, as well as by increased selling, general and administrative expenses, which included audit and other professional fees associated with the initial requirement for the Company to comply with the certification requirements under Section 404 of the Sarbanes-Oxley Act. The Company anticipates that lower value-added revenue from other Tier I manufacturers and high manufacturing and general administrative costs due to new program launches and compliance with Section 404, as well as the production cutbacks recently announced by some of the Company's customers, will continue to adversely affect the Company's results of operations for the fourth quarter and fiscal year ending October 31, 2006.

Plant utilization levels are very important to profitability because of the capital-intensive nature of these operations. At July 31, 2006, the Company's facilities were operating at approximately 48.4% capacity. The Company defines capacity as 20 working hours per day and five days per week. Utilization of capacity is dependent upon the releases against customer purchase orders that are used to establish production schedules and manpower and equipment requirements for each month and quarterly period of the fiscal year.

The significant majority of the steel purchased by the Company's stamping and engineered welded blank operations is purchased through the customers' steel program. Under these programs, the Company pays the steel suppliers and passes on to the customers the steel price the customers negotiated with the steel suppliers. Although the Company takes ownership of the steel, the customers are responsible for all steel price fluctuations. The Company also purchases steel directly from domestic primary steel producers and steel service centers. Domestic steel pricing has generally been increasing recently for several reasons, including capacity restraints, higher raw material costs and the weakening of the U.S. dollar in relation to foreign currencies. Finally, the Company blanks and processes steel for some of its customers on a toll processing basis. Under these arrangements, the Company charges a tolling fee for the operations that it performs without acquiring ownership of the steel and being burdened with the attendant costs of ownership and risk of loss. Toll processing operations result in lower revenues but higher gross margins than operations where the Company takes ownership of the steel. Revenues from operations involving directly owned steel include a component of raw material cost whereas toll processing revenues do not.

Changes in the price of scrap steel can have a significant effect on the Company's results of operations because substantially all of its operations generate engineered scrap steel. Engineered scrap steel is a planned by-product of the Company's processing operations, and net proceeds from the disposition of scrap steel contribute to gross margin by offsetting the increases in the cost of steel and the attendant costs of quality and availability. Changes in the price of steel impact the Company's results of operations because raw material costs are by far the largest component of cost of sales in processing directly owned steel. The Company actively manages its exposure to changes in the price of steel, and, in most instances, passes along the rising price of steel to its customers.

In November 1999, the Company acquired the assets associated with the automotive division of MTD Products Inc. The Ohio Tax Commissioner (the "Commissioner") disputed the fair market value assigned by the Company and MTD Products to the purchased assets. Accordingly, the Commissioner claimed that the Company owed an additional amount of personal property tax for such assets. The Company appealed the Commissioner's decision to the Ohio Board of Tax Appeals, but in July 2006, the Board of Tax Appeals upheld the Commissioner's decision. Management of the Company strongly disagrees with the position of the Commissioner and the Board of Tax Appeals and the Company is currently appealing the decision of the Board of Tax Appeals to the Ohio Supreme Court. If the Ohio Supreme Court upholds the decision of the Board of Tax Appeals, the Company will have to pay additional personal property tax for the 2001 through 2006 tax years in the approximate amount of \$2,300, including interest and will have increased personal property tax expense through the 2008 tax year in connection with these assets. As of July 31, 2006, the Company has not provided an accrual for this matter. Although the Company does not expect that such a result would have a material adverse effect on the Company's consolidated financial position or cash flow, it could have a material adverse effect on the Company's results of operations for a particular period.

### **Critical Accounting Policies**

Preparation of the Company's financial statements in conformity with accounting principles generally accepted in

the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. The Company believes its estimates and assumptions are reasonable; however, actual results and the timing of the recognition of such amounts could differ from those estimates. The Company has identified the items that follow as critical accounting policies and estimates utilized by management in the preparation of the Company's financial statements. These estimates were selected because of inherent imprecision that may result from applying judgment to the estimation process. The expenses and accrued liabilities or allowances related to these policies are initially based on the Company's best estimates at the time they are recorded. Adjustments are charged or credited to income and the related balance sheet account when actual experience differs from the expected experience underlying the estimates. The Company makes frequent comparisons of actual experience and expected experience in order to mitigate the likelihood that material adjustments will be required.

*Revenue Recognition.* In accordance with Securities and Exchange Commission Staff Accounting Bulletin No. 104, the Company recognizes revenue when there is evidence of a sales agreement, the delivery of goods has occurred, the sales price is fixed or determinable and collectibility of revenue is reasonably assured. The Company records revenues upon shipment of product to customers and transfer of title under standard commercial terms. Price adjustments are recognized in the period when management believes that such amounts become probable, based on management's estimates.

*Allowance for Doubtful Accounts.* The Company evaluates the collectibility of accounts receivable based on several factors. In circumstances where the Company is aware of a specific customer's inability to meet its financial obligations, a specific allowance for doubtful accounts is recorded against amounts due to reduce the net recognized receivable to the amount the Company reasonably believes will be collected. Additionally, the allowance for doubtful accounts is estimated based on historical experience of write-offs and the current financial condition of customers. The financial condition of the Company's customers is dependent on, among other things, the general economic environment, which may substantially change, thereby affecting the recoverability of amounts due to the Company from its customers.

*Inventory Reserves.* Inventories are valued at the lower of cost or market. Cost is determined on the first-in, first-out basis. Where appropriate, standard cost systems are used to determine cost and the standards are adjusted as necessary to ensure they approximate actual costs. Estimates of lower of cost or market value of inventory are based upon current economic conditions, historical sales quantities and patterns, and in some cases, the specific risk of loss on specifically identified inventories.

The Company values inventories on a regular basis to identify inventories on hand that may be obsolete or in excess of current future projected market demand. For inventory deemed to be obsolete, the Company provides a reserve for the full value of the inventory, net of estimated realizable value. Inventory that is in excess of current and projected use is reduced by an allowance to a level that approximates future demand. Additional inventory reserves may be required if actual market conditions differ from management's expectations.

*Deferred Tax Assets.* Deferred taxes are recognized at currently enacted tax rates for temporary differences between the financial reporting and income tax bases of assets and liabilities and operating loss and tax credit carryforwards. In assessing the realizability of deferred tax assets, the Company established a valuation allowance to record its deferred tax assets at an amount that is more likely than not to be realized. While future projections for taxable income and ongoing prudent and feasible tax planning strategies have been considered in assessing the need for the valuation allowance, in the event the Company were to determine that it would be able to realize its deferred tax assets in the future in excess of their recorded amount, an adjustment to the deferred tax asset would increase income in the period such determination was made. Likewise, should the Company determine that it would not be able to realize all or part of its net deferred tax assets in the future, an adjustment to the deferred tax asset would be charged to income in the period such determination was made.

*Impairment of Long-lived Assets.* The Company's long-lived assets primarily include property, plant and equipment. If an indicator of impairment exists for certain groups of property, plant and equipment, the Company will compare the forecasted undiscounted cash flows attributable to the assets to their carrying value. If the carrying values exceed the undiscounted cash flows, the Company then determines the fair values of the assets. If the carrying value exceeds the fair value of the assets, then an impairment charge is recognized for the difference.

The Company cannot predict the occurrence of future impairment-triggering events. Such events may include, but are not limited to, significant industry or economic trends and strategic decisions made in response to changes in the economic and competitive conditions impacting the Company's business. Based on current facts, the Company believes there is currently no impairment to the Company's long-lived assets.

*Group Insurance and Workers' Compensation Accruals.* The Company is self-insured for group insurance and workers' compensation and reviews these accruals on a monthly basis to adjust the balances as determined necessary. The Company reviews claims data and lag analysis as the primary indicators of the accruals. Additionally, the Company reviews specific large insurance claims to determine whether there is a need for additional accrual on a case-by-case basis. Changes in the claim lag periods and the specific occurrences could materially impact the required accrual balance period-to-period.



*Share-Based Payments.* Effective November 1, 2005, the Company records compensation expense for the fair value of nonvested stock option awards over the remaining vesting period. The Company has elected to use the simplified method to calculate the expected term of the stock options outstanding at six years and has utilized historical volatility, most recently 72.23%. The Company determines the volatility and risk free rate assumptions used in computing the fair value using the Black-Scholes option-pricing model, in consultation with an outside third party.

The Black-Scholes option valuation model requires the input of highly subjective assumptions, including the expected life of the stock-based award and stock price volatility. The assumptions used are management's best estimates, but the estimates involve inherent uncertainties and the application of management judgment. As a result, if other assumptions had been used, the recorded and pro forma stock-based compensation expense could have been materially different from that depicted in the financial statements. In addition, the Company has estimated a zero forfeiture rate. If actual forfeitures materially differ from the estimate, the share-based compensation expense could be materially different.

*Pension and Other Post-retirement Costs and Liabilities.* The Company has recorded significant pension and other post-retirement benefit liabilities that are developed from actuarial valuations. The determination of the Company's pension liabilities requires key assumptions regarding discount rates used to determine the present value of future benefit payments and the expected return on plan assets. The discount rate is also significant to the development of other post-retirement liabilities. The Company determines these assumptions in consultation with, and after input from, its actuaries.

The discount rate reflects the estimated rate at which the pension and other post-retirement liabilities could be settled at the end of the year. When determining the discount rate, the Company considers the most recent available interest rates on Moody's Aa corporate bonds with maturities of at least twenty years as of year-end. Based upon this analysis, the Company reduced the discount rate used to measure its pension and post-retirement liabilities to 5.50% at October 31, 2005 from 6.00% at October 31, 2004. A change of 25 basis points in the discount rate would increase or decrease expense on an annual basis by approximately \$216.

The assumed long-term rate of return on pension assets is applied to the market value of plan assets to derive a reduction to pension expense that approximates the expected average rate of asset investment return over ten or more years. A decrease in the expected long-term rate of return will increase pension expense whereas an increase in the expected long-term rate will reduce pension expense. Decreases in the level of plan assets will serve to increase the amount of pension expense whereas increases in the level of actual plan assets will serve to decrease the amount of pension expense. Any shortfall in the actual return on plan assets from the expected return will increase pension expense in future years due to the amortization of the shortfall whereas any excess in the actual return on plan assets from the expected return will reduce pension expense in future periods due to the amortization of the excess. A change of 25 basis points in the assumed rate of return on pension assets would increase or decrease pension assets by approximately \$103.

The Company's investment policy for assets of the plans is to maintain an allocation generally of 40 to 60 percent in equity securities, 40 to 60 percent in debt securities, and 0 to 10 percent in real estate. Equity security investments are structured to achieve an equal balance between growth and value stocks. The Company determines the annual rate of return on pension assets by first analyzing the composition of its asset portfolio. Historical rates of return are applied to the portfolio. The Company's investment advisors and actuaries review this computed rate of return. Industry comparables and other outside guidance are also considered in the annual selection of the expected rates of return on pension assets.

For the twelve months ended October 31, 2005, the actual return on pension plans' assets for all of the Company's plans approximated 7.5% to 12.1%, which was a higher rate of return than the 7.25% to 8.00% expected rates of return on plan assets used to derive pension expense. The higher actual return on plans assets reflects the recovery of the equity markets experienced from the depressed levels, which have existed since the end of 2001. Based on recent and projected market and economic conditions, the Company revised its estimate for the expected long-term return on its plan assets to 7.25% to 7.50% for fiscal 2006, from 7.25% to 8.00%, the assumptions used to derive fiscal 2005 expense.

If the fair value of the pension plans' assets are below the plans' accumulated benefit obligation ("ABO"), the Company is required to record a minimum liability. If the amount of the ABO in excess of the fair value of plan assets is large enough, the Company may be required, by law to make additional contributions to the pension plans. Actual results that differ from these estimates may result in more or less future Company funding of the pension plans than is planned by management.

## Results of Operations

### *Three Months Ended July 31, 2006 Compared to Three Months Ended July 31, 2005*

**REVENUES.** Sales for the third quarter of fiscal 2006 were \$144,584, an increase of \$5,185 from last year's third quarter sales of \$139,399. Sales in the third quarter of fiscal 2006 increased from the third quarter of fiscal 2005 in line with an increase in car and light truck production volumes of 3.0% and 3.4%, respectively, by traditional domestic manufacturers and by North American manufacturers in general. During the third quarter of fiscal 2006, sales improved as a result of new business outsourced to the Company from other Tier I automotive parts suppliers.

**GROSS PROFIT.** Gross profit for the third quarter of fiscal 2006 was \$12,227 compared to gross profit of \$13,187 in the third quarter of fiscal 2005, a decrease of \$960. Gross profit as a percentage of sales was 8.5% in the third quarter of fiscal 2006 compared to 9.5% for the same period a year ago. Gross profit in the third quarter of fiscal 2006 declined as a result of an increase in manufacturing expenses during the third quarter of fiscal 2006 compared to the third quarter of the previous year of approximately \$1,720. This increase was due primarily to the increased cost of personnel and personnel related expenses of approximately \$1,100 including the effect of new program launches, repair and maintenance expenses of approximately \$700 and utilities in the amount of approximately \$200, which were partially offset by lower depreciation expense of approximately \$280. The increase in manufacturing expenses was partially offset by a net material cost reduction of \$760.

**SELLING, GENERAL AND ADMINISTRATIVE EXPENSES.** Selling, general and administrative expenses of \$8,933 in the third quarter of fiscal 2006 increased by \$460 from \$8,473 in the same period of the prior year. As a percentage of sales, these expenses were 6.2% in the third quarter of fiscal 2006 compared to 6.1% of sales in the third quarter of fiscal 2005. The increase in selling, general and administrative fees was caused by increased professional service fees including the Company's initial requirement for the Company to comply with the certification requirements under Section 404 of the Sarbanes-Oxley Act.

**OTHER.** Interest expense for the third quarter of fiscal 2006 was \$1,540, compared to interest expense of \$1,537 during the third quarter of fiscal 2005. Interest expense declined from the prior year third quarter as a result of a lower level of borrowed funds, which was partially offset by an increase in the interest rate. Borrowed funds averaged \$92,970 during the third quarter of fiscal 2006 and the weighted average interest rate was 6.79%. In the third quarter of fiscal 2005, borrowed funds averaged \$122,291 while the weighted average interest rate was 4.87%.

Other income, net was \$331 for the third quarter of fiscal 2006. In the third quarter of fiscal 2005, other expense, net was \$124. In the third quarter of fiscal 2006, the income resulted from the sale of securities obtained through the process of recovery of bad debts. The expense of fiscal 2005 was due to losses on the disposal of fixed assets.

The provision for income taxes in the third quarter of fiscal 2006 was \$893 on income before taxes of \$2,102 for an effective tax rate of 42.5%. The effective tax rate in the third quarter of fiscal 2006 reflects the gradual elimination of the tax on income in the state of Ohio and the estimated benefit of the domestic production activities deduction provided by the American Jobs Creation Act of 2004. Offsetting these favorable items was the losses of the Company's Mexican subsidiary for which tax benefits cannot be provided.

The provision for income taxes in the third quarter of fiscal 2005 was a benefit of \$2,390 on income before taxes of \$3,089. The income tax benefit included the impact of two discrete items occurring during the quarter. In previous years, the Company recognized a deferred tax asset related to capital loss carryforwards. The capital loss carryforwards resulted from the Company's loss of its investment in its joint venture, Valley City Steel LLC ("VCS LLC"), after the majority owner of VCS LLC unilaterally filed a voluntary petition under Chapter 11 of the United States Bankruptcy Code on behalf of VCS LLC. The loss was characterized as a capital loss and because of the Company's financial performance at the time and the remote possibility of sufficient capital gain income to insure utilization of the capital loss carryforward, the Company recorded a valuation allowance of \$2,503.

Since filing for bankruptcy, VCS LLC continued to operate under debtor in possession financing until the sale of substantially all of the assets of VCS LLC to another party. During this period of operation, VCS LLC continued to generate operating losses. In the third quarter of fiscal 2005, upon receiving notice of the filing of VCS LLC's tax returns for the tax years ending in 2002 through 2004, the Company was allocated additional ordinary losses that reduced its tax basis in the

limited liability company to zero. Accordingly, the Company will not realize a capital loss from this investment and, therefore, the tax benefit previously recorded with respect to the capital loss as well as the related tax valuation allowance were reversed in the third quarter of fiscal 2005. However, as a result of the additional ordinary losses allocated to the Company that can be fully utilized to reduce taxes currently due in fiscal year 2005, a tax benefit in the amount of \$2,503 was recorded in the third quarter of fiscal 2005.

The State of Ohio passed into law, effective June 30, 2005, tax legislation that, among other things, gradually eliminates the State of Ohio corporate tax on income. As a result, the Company evaluated the effect of the legislation on the Company's deferred tax assets and liabilities and recorded a reduction of net deferred liabilities and a benefit in the tax provision of \$1,102 in the third quarter of fiscal 2005. In addition, in the third quarter of fiscal 2005, the Company reduced its deferred tax asset and stockholders' equity by \$894 related to the Company's minimum pension liability included in accumulated other comprehensive income (loss).

In the third quarter of fiscal 2005, the Company had income before taxes of \$3,089, and tax benefits of \$3,605 resulting in a benefit for income taxes in the amount of \$2,390. Without the income tax benefits of \$3,605 recorded in the third quarter of fiscal 2005, the Company would have had a provision for income taxes of \$1,215 on income before taxes of \$3,089, which would have resulted in an effective tax rate of 39% for the third quarter of fiscal 2005. The provision for income taxes in the third quarter of fiscal 2006 of 42.5% has increased between years as a result of losses at the Company's Mexican subsidiary. The Company is presenting taxes and tax rates without tax benefits to facilitate comparisons between the periods.

**NET INCOME.** Net income for the third quarter of fiscal 2006 was \$1,209, or \$0.07 per share, diluted. Net income for the third quarter of fiscal 2005 was \$5,479, or \$0.33 per share, diluted.

#### *Nine Months Ended July 31, 2006 Compared to Nine Months Ended July 31, 2005*

**REVENUES.** Sales for the first nine months of fiscal 2006 were \$462,483, an increase of \$4,758, or 1.0%, over last year's first nine month sales of \$457,725. The Company's sales in the first nine months of fiscal 2006 remained steady on sales outsourced from other Tier I automotive parts suppliers during the first nine months of fiscal 2006. For the first nine months of fiscal 2006, North American automotive and light truck production increased by 2.0% compared to the first nine months of fiscal 2005, while production of traditional domestic manufacturers declined 0.7% compared to the first nine months of fiscal 2005.

**GROSS PROFIT.** Gross profit for the first nine months of fiscal 2006 was \$48,070 compared to gross profit of \$54,482 in the first nine months of fiscal 2005, a decrease of \$6,412, or 11.8%. Gross profit as a percentage of sales was 10.4% in the first nine months of fiscal 2006 compared to 11.9% in the same period a year ago. Gross profit was negatively impacted by an increase in the material content of products sold during the first nine months of fiscal 2006 compared to the first nine months of fiscal 2005 in the approximate amount of \$7,500. Gross profit was also negatively impacted by an increase in manufacturing expenses of approximately \$570. Manufacturing expenses increased due to a higher level of repairs and maintenance of approximately \$700 and increased utility costs of \$900 offset by lower personnel and personnel related expenses of \$800 due to lower levels of manning in plant operations, and lower personal property and real estate taxes of approximately \$230. This reduction of gross profit was offset by increased product sales. The increased volume of product sold in the first nine months of fiscal 2006 compared to the first nine months of fiscal 2005 increased gross profit by approximately \$1,660.

**SELLING, GENERAL AND ADMINISTRATIVE EXPENSES.** Selling, general and administrative expenses of \$25,011 in the first nine months of fiscal 2006 declined by \$1,223 from \$26,234 in the same period of the prior year. As a percentage of sales, these expenses were 5.4% in the first nine months of fiscal 2006 compared to 5.7% of sales in the first nine months of fiscal 2005. Selling, general and administrative expenses declined in the first nine months of fiscal 2006 compared to the first nine months of the previous year primarily due to a lower provision for doubtful accounts and reduced personnel related expenses. The provision for doubtful accounts declined by approximately \$530 based on recoveries of previously reserved receivables and the absence of bankrupt accounts reserved in the first nine months of the previous fiscal year. Personnel related expenses declined by approximately \$410 as a result of controls of expenditures in this area.

**OTHER.** For the first nine months of fiscal 2006, interest expense was \$4,535, a decrease of \$1,790 from interest expense of \$6,325 in the first nine months of fiscal 2005. In January 2005, the Company entered into an Amended and Restated Credit Agreement, resulting in the accelerated amortization of deferred financing costs of \$1,322 included in interest expense in the first nine months of fiscal 2005. The remaining decrease in interest expense of \$468 during the first nine months of fiscal 2006 compared to the previous year resulted from the lower level of borrowed funds offset by an increase in

the interest rate. For the first nine months of fiscal 2006, borrowed funds averaged \$96,272 while the weighted average interest rate was 6.28%. Borrowed funds averaged \$124,545 during the first nine months of fiscal 2005 and the weighted average interest rate was 4.88%.

Other income, net was \$379 in the first nine months of fiscal 2006. In the first nine months of fiscal 2005, other expense, net was \$561. The nine month period of fiscal 2006 included the sale of securities obtained through the process of recovery of bad debts. In fiscal 2005, the expense was a result of losses incurred in connection with the disposal of fixed assets.

The provision for income taxes in the nine-month period of fiscal 2005 was \$2,779. The provision includes the income tax benefits for a reduction in the deferred tax valuation allowance, the resolution of certain tax contingencies, the recognition of the benefit of additional ordinary losses allocated to the Company and the impact of a change in the State of Ohio tax on income on the Company's deferred tax assets and liabilities. In previous fiscal years, the Company had provided a valuation allowance for tax credits and capital loss carryforwards and reserves for certain other tax contingencies recorded against net operating loss carryforwards because the Company was experiencing losses and realization of the credits and other items was uncertain. In the second and third quarters of fiscal 2005, these matters were resolved, eliminating the requirement for a portion of the valuation allowance and these reserves. The Company, therefore, recorded a benefit in the tax provision of \$4,506, representing the reduction of the valuation allowance and other related reserves associated with these tax credits and tax contingencies and the elimination of the benefit of the capital loss carryforwards and the related valuation allowance together with the recognition of the tax benefit of additional ordinary losses allocated to the Company that are currently realizable. The provision for income taxes also includes the benefit of \$1,102 for the effect of the change in the State of Ohio corporate income tax on the Company's deferred tax assets and liabilities.

For the nine-month period of fiscal 2006, the Company had income before taxes of \$18,941, and tax benefits of \$1,488 resulting in a provision for income taxes of \$5,804 and an effective rate of 30.6%. Without the income tax benefit of \$1,488 recorded in the nine-month period of fiscal 2006, the Company would have had a provision for taxes on income of \$7,292 on income before taxes of \$18,941, which would have resulted in an effective tax rate of 38.5% for the nine months of fiscal 2006, which is comparable to the effective tax rate for the nine months of fiscal 2005 before tax benefits. For the nine-month period of fiscal 2005, the Company had income before taxes of \$21,479, and tax benefits of \$5,608 resulting in a provision for income taxes in the amount of \$2,779, for an effective tax rate of 13%. Without the income tax benefits of \$5,608 recorded in the nine-month period of fiscal 2005, the Company would have had a provision for income taxes of \$8,387 on income before taxes of \$21,479, for an effective tax rate of 39%. The Company is presenting taxes and tax rates without tax benefits to facilitate comparisons between the periods.

NET INCOME. Net income for the nine-month period of fiscal 2006 was \$13,137, or \$.80 per share, diluted. In fiscal 2005, net income for the nine-month period was \$18,700, or \$1.15 per share, diluted.

### **Liquidity And Capital Resources**

The Company's Amended and Restated Credit Agreement (the "Amended Credit Agreement") provides the Company with borrowing capacity of \$175,000 in the form of a five-year \$125,000 revolving credit facility and a five-year term loan of \$50,000, each maturing January 2010. The balance of the term loan at July 31, 2006 was \$35,000.

Under the Amended Credit Agreement, the Company has the option to select the applicable interest rate based upon two indices—a Base Rate, as defined in the Amended Credit Agreement, or the Eurodollar rate, as adjusted by the Eurocurrency Reserve Percentage, if any ("LIBOR"). The selected index is combined with a designated margin from an agreed upon pricing matrix. The Base Rate is the greater of the LaSalle Bank publicly announced prime rate or the Federal Funds effective rate plus 0.5% per annum. LIBOR is the published Bloomberg Financial Markets Information Service rate. At July 31, 2006, the interest rate for the revolving credit facility and the term loan was LIBOR plus 1.50%. The margins for the revolving credit facility and the term loan have improved from the margins in place at October 31, 2005 since the Company achieved an improved ratio of funded debt to EBITDA, as defined in the Amended Credit Agreement.

Borrowings under the Amended Credit Agreement are collateralized by a first priority security interest in substantially all of the tangible and intangible property of the Company and its domestic subsidiaries and 65% of the stock of foreign subsidiaries.

The Amended Credit Agreement requires the Company to observe several financial covenants. At July 31, 2006, the covenants required a minimum fixed coverage ratio of 1.25 to 1.00, a maximum leverage ratio of 2.75 to 1.00 and a minimum net worth equal to the sum of \$100,000 plus 50% of consolidated net income since October 31, 2004. The Amended Credit Agreement also establishes limits for additional borrowings, dividends, investments, acquisitions or mergers and sales of assets. At July 31, 2006, the Company was in compliance with the covenants under the Amended Credit Agreement.

Borrowings under the revolving credit facility must be repaid in full in January 2010. Repayments of borrowings under the term loan began in March 2005 in equal quarterly installments of \$2,500 with the final payment due on December 31, 2009. The Company may prepay the borrowings under the revolving credit facility and the term loan without penalty.

The Amended Credit Agreement specifies that upon the occurrence of an event or condition deemed to have a material adverse effect on the business or operations of the Company, as determined by the administrative agent of the lending syndicate or the required lenders, as defined, of 51% of the aggregate commitment under the Amended Credit Agreement, the outstanding borrowings become due and payable. However, the Company does not anticipate at this time any change in business conditions or operations that could be deemed as a material adverse change by the lenders.

In June 2005, the Company entered into a finance agreement with an insurance broker for various insurance policies. The financing transaction bore interest at 4.99% and required monthly payments of \$94 through April 2006. In July 2006, the Company entered into a new finance agreement with an insurance broker for various insurance policies that bears interest at a fixed rate of 6.67% and requires monthly payments of \$103 through April 2007. As of July 31, 2006 and October 31, 2005, \$807 and \$465, respectively, remained outstanding under these agreements and were classified as current debt in the Company's consolidated financial statements.

In June 2004, the Company issued a \$2,000 promissory note to the State of Ohio related to specific machinery and equipment at one of the Company's Ohio facilities. The promissory note bears interest at 1% for the first year of the term and 3% per annum for the balance of the term, with interest only payments for the first year of the term. Principal payments began in August 2005 in the amount of \$25, and monthly principal payments continue thereafter increasing annually until July 2011, when the loan matures. The Company may prepay this promissory note without penalty.

During fiscal 2006, the Company entered into two two-year note agreements with a bank to finance the purchase of equipment that the Company formerly leased. The notes bears interest at 6.56% and 6.91%, respectively, and require monthly payments of \$55 and \$81, respectively, through December 2007 and March 2008. In addition, the Company entered into a two-year capital lease agreement in the amount of \$463 for computer software.

Scheduled repayments under the terms of the Amended Credit Agreement plus repayments of other debt for the next five years are listed below:

<b>Twelve Months ended July 31,</b>	<b>Amended Credit Agreement</b>	<b>Other Debt</b>	<b>Total</b>
2007	\$ 10,000	\$ 3,030	\$13,030
2008	10,000	1,394	11,394
2009	10,000	337	10,337
2010	51,550	348	51,898
2011	—	360	360
<b>Total</b>	<b><u>\$ 81,550</u></b>	<b><u>\$ 5,469</u></b>	<b><u>\$87,019</u></b>

At July 31, 2006, total debt was \$87,019 and total equity was \$164,199, resulting in a capitalization rate of 35% debt, 65% equity. Current assets were \$138,981 and current liabilities were \$105,917, resulting in working capital of \$33,064.

Current liabilities include the Company's obligation under the employment agreement with the Company's President and Chief Executive Officer. As part of the agreement, the Company established a supplemental executive retirement plan whereby the executive is entitled to a benefit of \$1,868 at the end of the five-year employment agreement in January 2007. At July 31, 2006, this amount is classified in other accrued expenses in the accompanying condensed consolidated balance sheet. The Company also established a rabbi trust for the President and Chief Executive Officer to set aside assets to pay for the benefits under the supplemental executive retirement plan. At July 31, 2006, the assets in the rabbi trust of \$1,588 are classified in other current assets in the accompanying condensed consolidated balance sheet.

Cash was generated by income and non-cash items amounting to \$38,619 in the first nine months of fiscal 2006 compared to \$49,724 in the first nine months of fiscal 2005. The decrease of \$11,105 reflects lower net income level, less amortization of deferred financing fees, including the accelerated amortization of deferred financing fees as a result of the Amended Credit Agreement, and less of a change in deferred tax accounts.

Working capital changes since October 31, 2005 used funds of \$6,133. Since October 31, 2005, accounts receivable have decreased by \$28,707. The decrease in accounts receivable reflect collection on sales that accrued during the stronger uninterrupted production schedules of the months preceding the reduced July period when customers close for vacation and maintenance work. Inventory at July 31, 2006 increased by \$14,804 since the end of fiscal 2005 and reflects funds incurred for customer tooling programs that are currently in process and related to future new product launches. Considering the decrease in overdraft balances of \$110, accounts payable, net have decreased \$18,100, in line with the reduced level of production in the third quarter of fiscal 2006.

Capital expenditures in the first nine months of fiscal 2006 were \$15,745, including the formerly leased fixed assets purchased for \$3,027 during the first nine months of fiscal 2006.

Financing activity in the first nine months of fiscal 2006 reflects the use of funds generated from operations in excess of capital expenditures to reduce long-term debt.

After considering letters of credit of \$2,180 that the Company has issued, available funds under the Amended Credit Agreement were \$76,270 at July 31, 2006. The Company believes that funds available under the Amended Credit Agreement and cash flow from operations will provide sufficient liquidity to meet its cash requirements through July 31, 2007 and until the expiration of the revolving credit facility in January 2010, including capital expenditures, pension obligations and scheduled repayments of \$10,000 in the aggregate under the Amended Credit Agreement in accordance with the repayment terms, plus repayments of \$3,030 on other debt. Furthermore, the Company does not anticipate at this time any change in business conditions or operations of the Company that could be deemed as a material adverse change by the agent bank or required lenders, as defined, and thereby result in declaring borrowed amounts as immediately due and payable.

#### *Effect of Inflation*

Inflation generally affects the Company by increasing the interest expense of floating rate indebtedness and by increasing the cost of labor, equipment and raw materials. The general level of inflation has not had a material effect on the Company's financial results.

#### **FORWARD-LOOKING STATEMENTS**

Certain statements made by the Company in this Quarterly Report on Form 10-Q regarding earnings or general belief in the Company's expectations of future operating results are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. In particular, forward-looking statements relate to the Company's operating performance, events or developments that the Company believes or expects to occur in the future, including those that discuss strategies, goals, outlook, or other non-historical matters, or that relate to future sales, earnings expectations, cost savings, awarded sales, volume growth, earnings or general belief in the Company's expectations of future operating results. The forward-looking statements are made on the basis of management's assumptions and expectations. As a result, there can be no guarantee or assurance that these assumptions and expectations will in fact occur. The forward-looking statements are subject to risks and uncertainties that may cause actual results to materially differ from those contained in the statements. Some, but not all of the risks, include the ability of the Company to accomplish its strategic objectives with respect to implementing its sustainable business model; the ability to obtain future sales; changes in worldwide economic and political conditions, including adverse effects from terrorism or related hostilities; costs related to legal and administrative matters; the Company's ability to realize cost savings expected to offset price concessions; inefficiencies related to production and product launches that are greater than anticipated; changes in technology and technological risks; increased fuel and utility costs; work stoppages and strikes at the Company's facilities and that of the Company's customers; the Company's dependence on the automotive and heavy truck industries, which are highly cyclical; the dependence of the automotive industry on consumer spending, which is subject to the impact of domestic and international economic conditions, including increased energy costs affecting car and light truck production, and regulations and policies regarding international trade; financial and business downturns of the Company's customers or vendors, including any production cutbacks or bankruptcies; increases in the price of, or limitations on the availability of, steel, the Company's primary raw material, or decreases in the price of scrap steel; the successful launch and consumer acceptance of new vehicles for which the Company supplies parts; the occurrence of any event or condition that may be deemed a material adverse effect under Amended Credit Agreement; pension plan funding requirements; and other factors, uncertainties, challenges and risks detailed in the Company's other public filings with the Securities and Exchange Commission. Any or all of these risks and uncertainties could cause actual results to differ materially from those reflected in the forward-looking statements. These forward-looking statements reflect management's analysis only as of the date of the filing of this Quarterly Report on Form 10-Q. The

Company undertakes no obligation to publicly revise these forward-looking statements to reflect events or circumstances that arise after the date hereof. In addition to the disclosures contained herein, readers should carefully review risks and uncertainties contained in other documents the Company files from time to time with the Securities and Exchange Commission.

### **Item 3. *Quantitative and Qualitative Disclosures About Market Risk***

(Dollars in thousands)

The Company's major market risk exposure is primarily due to possible fluctuations in interest rates as they relate to its variable rate debt. The Company does not enter into derivative financial investments for trading or speculation purposes. As a result, the Company believes that its market risk exposure is not material to the Company's financial position, liquidity or results of operations.

#### **Interest Rate Risk**

The Company is exposed to market risk through variable rate debt instruments. As of July 31, 2006, the Company had \$81,550 outstanding under the Amended Credit Agreement. Based on July 31, 2006 debt levels, a 50 basis point change in interest rates would have impacted interest expense by approximately \$111 and \$236 for the three and nine months ended July 31, 2006, respectively.

In the normal course of business, the Company employs established policies and procedures to manage exposure to changes in interest rates. The Company's objective in managing the exposure to interest rate changes is to limit the volatility and impact of interest rate changes on earnings and cash flows. In January 2005, the Company entered into a \$25,000 interest rate collar agreement that results in fixing the interest rate on a portion of the term loan under the Amended Credit Agreement between a floor of 3.08% and a cap of 5.25%. To the extent that the three-month LIBOR rate is below the collar floor, payment is due from the Company for the difference. To the extent that the three-month LIBOR rate is above the collar cap, the Company is entitled to the difference. The collar agreement, which will terminate on January 12, 2007, declines quarterly by \$1,250 as principal payments are made during the term of the loan. At July 31, 2006, the notional amount of debt related to the collar agreement was \$17,500 and the fair value of the collar was a \$21 asset. The Company does not engage in hedging activity for speculative or trading purposes.

In accordance with SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended, the Company has designated the interest rate collar as a cash flow hedge and recognizes the fair value of the interest rate swap agreement on the consolidated balance sheet. Gains and losses related to a hedge and that result from changes in the fair value of the hedge are either recognized in income immediately to offset the gain or loss on the hedged item, or deferred and reported as a component of other comprehensive income (loss) in stockholders' equity and subsequently recognized in income when the hedged item affects net income. The ineffective portion of the change in fair value of a hedge is recognized in income immediately. There was no hedge ineffectiveness for the three and nine months ended July 31, 2006.

#### **Foreign Currency Exchange Rate Risk**

In order to reduce the impact of changes in foreign exchange rates on the consolidated results of operations, the Company enters into foreign currency forward exchange contracts periodically. The intent of any contracts entered into by the Company is to reduce exposure to currency movements affecting foreign currency purchase commitments. Changes in the fair value of forward exchange contracts are recorded in the consolidated statements of operations. As of July 31, 2006, there were no foreign currency forward exchange contracts outstanding. The Company's risks related to foreign currency exchange risks have historically not been material. The Company does not expect the effects of these risks to be material in the future based on current operating and economic conditions in the countries and markets in which it operates.

### **Item 4. *Controls and Procedures***

The Company maintains a set of disclosure controls and procedures designed to ensure that information required to be disclosed by the Company in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. As of

the end of the period covered by this Quarterly Report, an evaluation of the effectiveness of the Company's disclosure controls and procedures was carried out under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective.

There have been no changes in the Company's internal control over financial reporting during the third quarter of fiscal 2006 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **Part II. OTHER INFORMATION**

### **Item 6. Exhibits**

- 31.1 Principal Executive Officer's Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Principal Financial Officer's Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SHILOH INDUSTRIES, INC.

By:                   /s/ Theodore K. Zampetis                    
                  Theodore K. Zampetis  
                  President and Chief Executive Officer

By:                   /s/ Stephen E. Graham                    
                  Stephen E. Graham  
                  Chief Financial Officer

Date: August 25, 2006

## **EXHIBIT INDEX**

- 31.1 Principal Executive Officer's Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Principal Financial Officer's Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**PRINCIPAL EXECUTIVE OFFICER'S CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-  
OXLEY ACT OF 2002**

I, Theodore K. Zampetis, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Shiloh Industries, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Theodore K. Zampetis

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**Theodore K. Zampetis**  
President and Chief Executive Officer

Date: August 25, 2006

**PRINCIPAL FINANCIAL OFFICER'S CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-  
OXLEY ACT OF 2002**

I, Stephen E. Graham, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Shiloh Industries, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Stephen E. Graham

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Stephen E. Graham  
Chief Financial Officer

Date: August 25, 2006

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF  
THE SARBANES-OXLEY ACT OF 2002**

In connection with the quarterly report of Shiloh Industries, Inc. (the "Company") on Form 10-Q for the quarter ended July 31, 2006, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Company certifies, pursuant to 18 U.S.C Section 1350, as adopted pursuant the Section 906 of the Sarbanes-Oxley Act of 2002, that, to such officer's knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

Dated: August 25, 2006

*/s/ Theodore K. Zampetis*

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**Theodore K. Zampetis**  
**President and Chief Executive Officer**

*/s/ Stephen E. Graham*

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**Stephen E. Graham**  
**Chief Financial Officer**

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not filed as part of the Report or as a separate disclosure document.